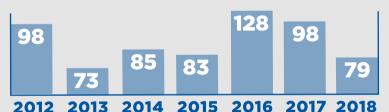
# **2018 CLEARVIEW SALES**

## **2019 CLEARVIEW SALES & INVENTORY**



JAN FEB MAR APR MAY JUN JUL AUG SEPT OCT NOV DEC

### **YEAR TO DATE SALES TO DEC 31**



## WHERE THEY SOLD

RENTAL \$550-\$600,000 \$600-\$650.000 \$650-\$700,000

\$700-\$750,000 \$750-\$800.000

\$800-\$850.000 \$850-\$900,000 \$900-\$950.000

\$950-\$1,000,000 \$1,000-\$1,050,000

\$1.050-\$1.100.000 \$1,100-\$1,150,000 \$1,150-\$1,200,000

\$1,200-\$1,250,000 \$1,250-\$1,300,000 \$1,300-\$1,350,000

\$1,350-\$1,400,000 \$1.400-\$1.450.000 **SALES** 



## \$1.450-\$1.500.000 CLEARVIEW LISTINGS Jan 1, 2019

2400 feet 3.300 1509 Clearview Drive Detached 1162 Lambton Drive Detached 2400 feet 3,300 2780 Huntingdon Trail Link 1780 feet 739,000 793,000 2564 Addingham Crescent Link 1380 feet 1065 Lambton Drive Detached 2348 feet 1.198.800 2804 Teak Crescent Detached 2460 feet 1.148.000

We've Moved! **Steven C.N. Greer** Greer & Bush Barristers & Solicitors 233 Robinson Street. Oakville Tel.: 905-829-2922 | Fax: 905-829-4902

# **DAVE GITTINGS** dgittings@oakville.ca | 905-844-5513 For any concerns or suggestions in Ward 3 please contact the Town of Oakville and **Halton Region Councilor Dave Gittings**



416-518-5222 BrendaApel.com



**RE/MAX** Realty Enterprises Inc. Brokerage 1697 Lakeshore Road West Mississauga Ontario

L5J 1J4



905-855-2200







# 2018 RESALE MARKET BACK TO NORMAL... MORE OR LESS

MARKET WATCH | Sheridan Gardens & Sherwood Heights Subdivisions

In the fall of 2017, there were as many opinions as there were experts as to what the 2018 resale housing market would do. "Expect large inventories", so a Buyers market. "Inventory will be low", so a Sellers market. At times both scenarios appeared accurate.

Unlike the spring of 2017, when any new listing would sell in a day or two with multiple offers, the 2018 market left the gate hobbling. Just 2 sales in January. February was not much better. Often considered the key quarter, the first 3 months had many wondering what happened.

Mortgage rates were in the news several times last year. Although mortgage could still be arranged for under 4%, the requirements of the Stress Test meant Buyers had to qualify for two percentage points higher. Brokers were scrambling, trying everything within their power to have the underwriters approve their clients' application. Many fell short and dreams of home ownership for some snuffed out. This was probably the big news story of 2018.

Mid year a new trend began to appear. Buyers with money and or no need to worry about mortgage qualifications, began ignoring the list price and submitted offers that were often regarded as insulting. One to two hundred thousand below list price. Not one particular Buyer but often several in a row. That put some further downward pressure on Sellers to reduce their eventual sale price well below their expectations. However a month or so later some Sellers came to realize that they actually did ok as the next few sales were even lower. By year end, a quick look back and it would be safe to suggest the market values dropped about 20% from the peak in April 2017 however resale values in 2018 are still on the same upward trajectory that began about 10 years ago.

So expect a lot more of the same in 2019. Limited inventory and informed Buyers. Give your home a fresh look, update critical shortcomings and price it sharply. We look forward to being a part of your real estate needs this year.



WHAT'S INSIDE

WHERE THEY SOLD

CHECK OUT THE HOMES SOLD LAST MONTH,

INVENTORY OF HOMES FOR SALE AND

HOW WE ARE DOING COMPARED TO

THE LAST 7 YEARS

**OUR LISTINGS** 

SOME CURRENT LISTINGS

HOME SEARCH | UPCOMING LISTINGS

NUMBER OF HOMES

IN **CLEARVIEW** 

517

416-518-5222 Brenda@BrendaApel.com **BrendaApel.com** 



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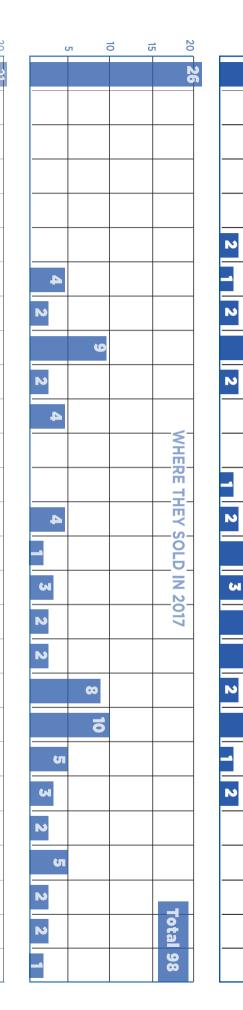








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Indulge Yourself With The Best There Is In Condo Living In Downtown Mississauga. Luxurious Loft Condo In A Five Star Resort Like Building. Super 2+ Bedroom 2 Bath 2 Terrace Suite! Quick Possession Available. This Is Truly Amazing Unit Steps To Square 1 Shopping, Sheridan College, Transit And Hwy's. Amazing Amenities Include 24 Hr Security, Roof Top Lounge.



#### **355 RATHBURN RD E 1004**

Two Bedroom Condo In The Well Kept Royale Grande High Rise. Tenth Floor, Open Balcony With Panoramic View Over The City To The Toronto Skyline. Freshly Painted. Modern Passage Doors. Laminate Floors. Energy Efficient Windows And Patio Door. Eat-In Kitchen, Master Bedroom Walk-In Closet, Sink, Spacious Laundry Room, Full Size Appliances And Additional Storage.



#### **2968 MULBERRY DRIVE**

This home does not disappoint right from the gorgeous Shaker front door. You will see there is nothing to do but move in to this quiet street and enjoy! Kitchen and bathrooms all nicely renovated and no carpet in the house. Fantastic tiered deck to enjoy the backyard as well,

# HILLCREST

Freshly painted two bedroom condo in Mississauga. Updated kitchen. Granite counters. Pot lights. Solarium with an unobstructed view towards the Toronoto Skyline. One parking spot. Appliances and some furniture.





#### 2780 **HUNTINGDON**

One of the largest link homes in Clearview, 1780 square feet. Two Fireplaces, Unique mid Hardwood floors throughout. Finished lower level. Retractable awning over the back yard deck. The property backs onto St Luke school.

