

BENNETT KIM – EXPERIENCE WORKING FOR YOU



Bennett Kim, B.A., DULE
Sales Representative

Re/Max Professionals Inc., Brokerage
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Highlights of Career Experience

- 25 years. Worked for institutions, national real estate brokerages, pension plans and private partnerships
- Negotiated transactions resulting in highest value for Client
- Completed real estate valuations estimated at \$1.2 billion of market value
- Worked as a commercial real estate appraiser for lending purposes
- Real Estate Agent. 20 year Member of RECO, OREA and Toronto Real Estate Board

A professional advisor with 25 years of real estate experience that is Client focused. With Bennett's knowledge and advisory experience, Clients benefit from his negotiating, advisory and market analysis skills.

Because of his advisory experience, Bennett also understands neighbourhood real estate markets throughout the Greater Toronto Area, by analyzing completed sales for the Client's best interests (buy/sell/lease) and market trends. Bennett is particularly good at understanding condominiums buildings and he is focused in GTA West.

Presently, Bennett is on the Board of Directors as the President and Treasurer for his condominium corporation and has been a board member for a total of 7 years in various responsibilities. These responsibilities include President, Secretary and Treasurer ensuring that his condominium corporation's finances remain strong and property values continue to increase for his Owners.

Understanding real estate markets requires a comprehensive view of reasons behind the momentum of real estate markets down to the local markets. Although Bennett completed a [Diploma in Urban Land Economics \(DULE - Appraisal and Finance\)](#) and completed 95% of the residential / commercial real estate appraisal courses for the [Accredited Appraiser Canadian Institute \(AACI\)](#), it is Bennett's experience that will provide incremental value to Clients.

Bennett's extensive knowledge of real estate includes finance, investments, costs and appraisal/valuation analysis for both residential and commercial real estate.

WORKING TOGETHER, WITH BENNETT

Your family and friends will have the confidence that he will communicate the process and bring the transaction to its conclusion. This includes the following:

[In-House Mortgage Financing Approvals – It Begins](#)

Know how much you will need for a mortgage
Mortgage finance – Immediate application process available

[Valuations / Analysis – Making the Decision](#)

Buyer/Seller/Leasing – Summarize recent completed sales
Specialty analysis – Commercial, Leases, Investment

[Negotiating – To the Finish](#)

Negotiation skills in the best interests of the Client(s)
Buyer - Residential & Commercial representation

[Another Passion in Life – Making it Fun](#)

Bennett is also a 4th dan black belt, a Tae Kwon-Do Instructor

[Try a FREE 45 minute private lesson](#)

Know of anyone you can refer?

If you know of someone who would appreciate the level of service I provide, please call me with their name and number. I will be happy to follow up and take great care of them.

Who is Black Belt Agent, Anyway? And What Does He Know!!?!

But, I am
Smiling



Who is Black Belt Agent?

Your Friendly Neighbourhood Real Estate Sale Representative

- A 4th dan black belt in Tae Kwon-Do. Journey began in 1977
- Sales and Marketing – Property Marketing Solutions
- A Real Estate Professional as an Analyst and Appraiser for 25 years ⁽¹⁾
- Diploma in Urban Land Economics ⁽²⁾ – Appraisal Specialty
- Worked on \$1.2 billion of market values
- Lives / Works in the neighbourhood for 14 years
- He's the **REAL DEAL!!** The **DEAL** will **CLOSE**
 - ✓ **Marketing** Solutions – Thorough to Close
 - ✓ **Appraisal** expertise – 25 years
 - ✓ **Market** Trends – Advisory Services
 - ✓ **Mortgage** Finance Expertise – In House
 - ✓ **Client** and Customer Service - Focused

Did You Know?

Tae Kwon-Do was founded by a Major General (***) from South Korea's Army.

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A free 45 minute private Tae Kwon-Do lesson – Give it a Try!!!



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Footnotes

⁽¹⁾ Roles in Real Estate Sales and Marketing, Investments, Analysis complying with Appraisal Institute of Canada appraisal techniques

⁽²⁾ Completed 4-year Diploma with the University of British Columbia, Appraisal Specialty

NOT intended to solicit properties already for sale or individuals under an Agency Agreement.