

APPOINTMENT CENTRE 2017

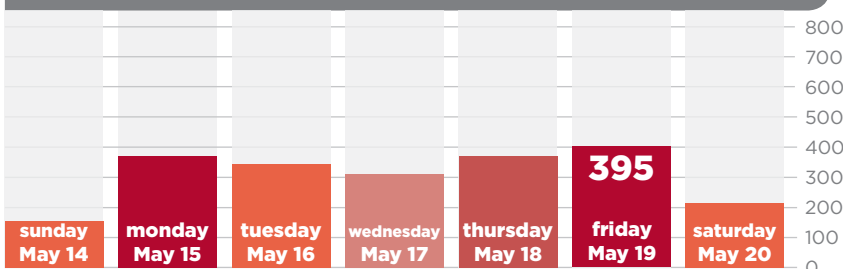


WEEK: May 14 - 20, 2017

APPOINTMENT BREAKDOWN

2,167	-13.5%	120	18.05	<i>This number measures the relationship between properties that Sold this week to the number of appointments made during the same week, thereby measuring Buyer motivation.</i>
appointments booked	% change over previous week	total properties SOLD this week	Sold/Appointment Index	

APPOINTMENTS WEEK AT A GLANCE



SOLD/APPT. INDEX - Past 4 weeks



THE STORY THIS WEEK:

Activity last week was quieter than usual, with the week starting with Mother's Day, and ending with the Victoria Day long weekend. The Sold/Appointment Index remained steady, and the daily appointment counts all stayed under 400 appointments per day. Mississauga tied for the top spot in our Top 5 Districts, while Brant is also showing tremendous activity. Hamilton Mountain cleaned up otherwise, with 4 districts ranking in our Top 5. Overall price points showed continued activity in Hamilton between \$250k-\$500k, and the top price range in Burlington remained \$1M-\$2M for the 8th week in a row!

TOP 5 DISTRICTS

for appointments booked	
#1	TIED District OT - Mississauga District 16 - Hamilton Mtn District 53 - Glanbrook
#2	District 25 - Hamilton Mountain
#3	District 18 - Hamilton Mountain
#4	District 2024 - Brant
#5	District 15 - Hamilton Mountain

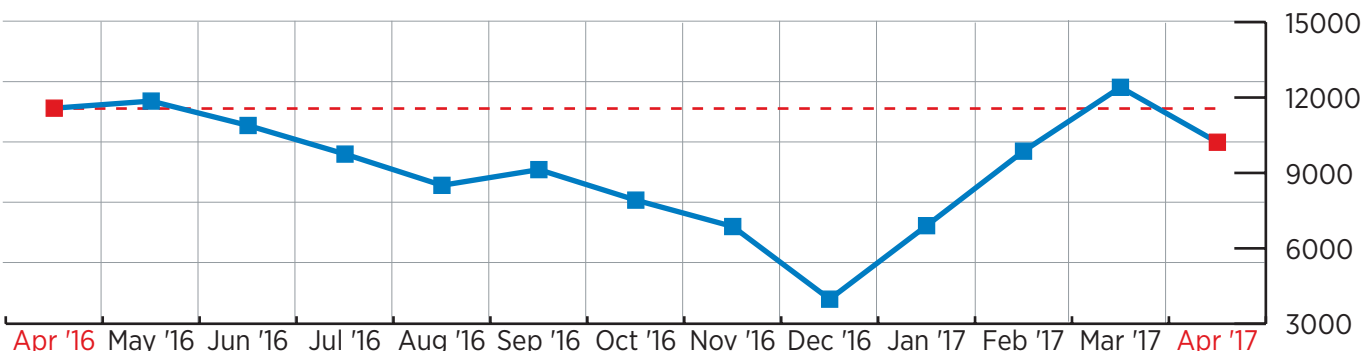
TOP 5 PRICE RANGES

HAMILTON		BURLINGTON	
#1	\$350-400k	#1	\$1-2M
#2	\$450-500k	#2	\$550-600k
#3	\$300-350k	#3	\$750-800
#4	\$400-450k	#4	TIED \$600-650k \$800-900k
#5	\$250-300k	#5	\$700-750k

MONTHLY COMPARISON 2016 vs. 2017

11,859	8,411	6,843	-18.6%
total appointments: May 2016	appointments: May 1st - 20th 2016	appointments: May 1st - 20th 2017	% change 2017 vs. 2016

APPOINTMENTS YEAR AT A GLANCE



*source: RE/MAX Escarpment internal data.