

APPOINTMENT CENTRE 2017

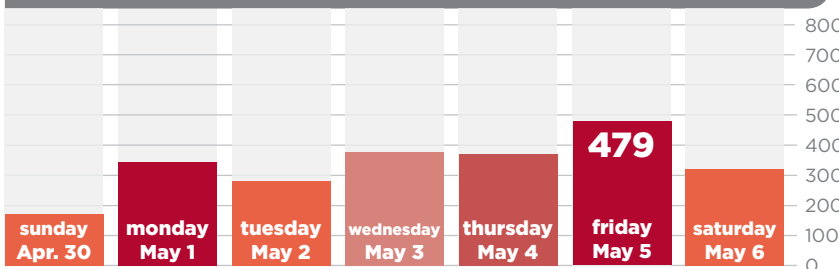


WEEK: April 30th - May 6th, 2017

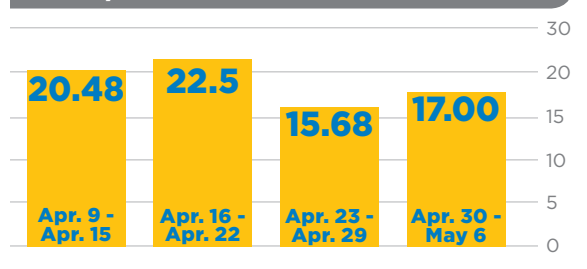
APPOINTMENT BREAKDOWN

2,347	-3.5%	138	17.00	<i>This number measures the relationship between properties that Sold this week to the number of appointments made during the same week, thereby measuring Buyer motivation.</i>
appointments booked	% change over previous week	total properties SOLD this week	Sold/Appointment Index	

APPOINTMENTS WEEK AT A GLANCE



SOLD/APPT. INDEX - Past 4 weeks



THE STORY THIS WEEK:

It would appear that the unseasonably cooler temperatures and excessive rainfall may have deterred buyers slightly from venturing out to view properties last week. However, we still saw 138 properties sold, leaving us with a 17.00 Sold/Appointment index. Hamilton Centre and Hamilton Mountain dominated the Top 5 Districts, while price points remained fairly steady in both Hamilton and Burlington.

TOP 5 DISTRICTS

for appointments booked

#1	District 14 - Hamilton Centre
#2	District 26 - Hamilton Mountain
#3	District 17 - Hamilton Mountain
#4	District 57 - Smithville
#5	District 22 - Hamilton Centre

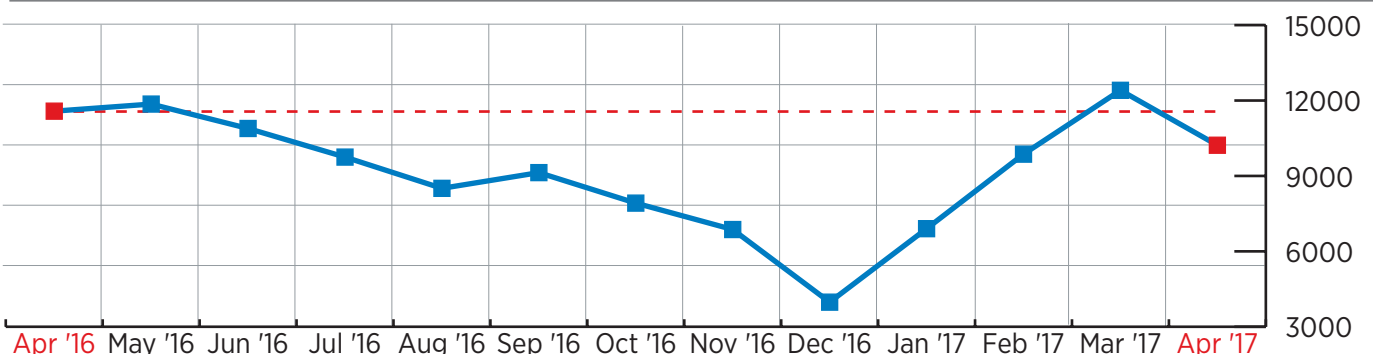
TOP 5 PRICE RANGES

HAMILTON		BURLINGTON	
#1	\$350-400k	#1	\$1-2M
#2	\$550-600k	#2	\$350-400k
#3	\$250-300k	#3	\$800-900k
#4	\$400-450k	#4	\$700-750k
#5	\$450-500k	#5	TIED \$550-600K \$400-450k

MONTHLY COMPARISON 2016 vs. 2017

11,859	2,735	2,168	-20.7%
total appointments: May 2016	appointments: May 1 - 6, 2016	appointments: May 1 - 6, 2017	% change 2017 vs. 2016

APPOINTMENTS YEAR AT A GLANCE



*source: RE/MAX Escarpment internal data.