

THE INFORMED Home Buyer/Seller™

Helpful Advice for Making the Right Move

Issue 11

What to View When Viewing A Home

Shopping for a home is a little like shopping for a car. Unless you know what to look for, you risk being swayed by first impressions and buying something that does not truly meet your needs.

For example, you might fall in love with the basement recreation room — complete with a bar and a dartboard — and unconsciously overlook the fact that the home doesn't have enough bedrooms to accommodate your growing family.

So when you're viewing a potential new home, or checking out a property during a weekend "open house", what should you look for?

Here are some suggestions:

- Is there enough room for your family, now and in the future? Remember, as kids grow so does the space they require!
- Are there enough bedrooms, bathrooms, closets and storage space?
- Is the yard big enough?
- Will your furniture fit the space?
- Do you like the neighborhood? Always take a walk around and explore the area.
- Does anything need to be repaired or replaced? If the seller won't be taking care of such issues, repairs or replacements could add hundreds or even thousands of dollars to the true cost of buying the property.
- Will you be as happy there in the winter as you will in the summer and visa versa? Imagine the home in all four seasons, good weather and bad.

Don't be afraid to ask lots of questions when viewing a home. After all, it's a major purchase. You want to get it right!

Need help finding homes to view that meet your requirements? Call today.

How Many Homes DO YOU Need to see?

Real estate industry studies show that it's not uncommon for buyers to view more than 15 properties before making a final decision. That's a lot of work! Especially if you're also selling a home.

A good REALTOR® can make that process a lot easier. He or she can sit down with you to understand exactly what you're looking for in a new home and neighborhood, and then select properties currently on the market that fit your requirements.

That sure beats wasting time just driving around or scouring the internet! Working with a REALTOR®, allows you to view only those homes that match the profile you're looking for.

Think, Act... Live!

"If I look confused, it's because I'm thinking."

Samuel Goldwyn

"Everyone is a genius at least once a year."

G. C. Lichtenberg

"I not only use all the brains I have, I use all the brains I can borrow."

Calvin Coolidge